



Financial Statements
June 30, 2023

Southwestern College Foundation
(A California Nonprofit Corporation)

Independent Auditor’s Report 1

Financial Statements

 Statement of Financial Position 3

 Statement of Activities 4

 Statement of Functional Expenses 5

 Statement of Cash Flows 6

 Notes to Financial Statements 7



Independent Auditor's Report

To the Board of Directors
Southwestern College Foundation
Chula Vista, California

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Southwestern College Foundation (the Foundation) (a California nonprofit corporation), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



Rancho Cucamonga, California
October 18, 2023

Southwestern College Foundation
Statement of Financial Position
June 30, 2023

Assets

Current Assets

Cash and cash equivalents	\$ 2,155,181
Promises to give	42,683
Prepaid expenses	3,969
Other assets	15

Total current assets 2,201,848

Noncurrent Assets

Investments	<u>2,850,746</u>
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Total assets \$ 5,052,594

Liabilities and Net Assets

Liabilities

Current Liabilities

Accounts payable	\$ 43
Deferred revenue	<u>70,982</u>

Total liabilities 71,025

Net Assets

Without donor restrictions	
Undesignated	492,163
Board designated	<u>286,273</u>

Total without donor restrictions 778,436

With donor restrictions	<u>4,203,133</u>
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Total net assets 4,981,569

Total liabilities and net assets \$ 5,052,594

Southwestern College Foundation
Statement of Activities
Year Ended June 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Public Support and Revenues			
Contributions	\$ 40,619	\$ 2,305,507	\$ 2,346,126
Donated district services	659,539	-	659,539
In-kind contribution	2,247	-	2,247
Gross special event revenue			
Special event revenue	190,963	24,607	215,570
In-kind/underwriting	9,013	-	9,013
Less: cost of direct benefit to donor	(50,412)	-	(50,412)
Net special event revenue	149,564	24,607	174,171
Net assets released from restrictions	2,267,092	(2,267,092)	-
Total public support and revenues	3,119,061	63,022	3,182,083
Expenses			
Program			
Campus activities	1,507,279	-	1,507,279
Scholarship and awards	868,142	-	868,142
Support			
Operating	679,704	-	679,704
Fundraising	6,354	-	6,354
Total expenses	3,061,479	-	3,061,479
Other Income			
Investment income, net of expense	25,813	234,608	260,421
Change in Net Assets	83,395	297,630	381,025
Net Assets, Beginning of Year	695,041	3,905,503	4,600,544
Net Assets, End of Year	\$ 778,436	\$ 4,203,133	\$ 4,981,569

Southwestern College Foundation
Statement of Functional Expenses
Year Ended June 30, 2023

	Program		Support		Total
	Campus Activities	Scholarships and Awards	Operating	Fundraising	
District donated salaries and benefits	\$ -	\$ -	\$ 590,806	\$ -	\$ 590,806
District donated services and supplies	-	-	68,733	-	68,733
Mini-grants	64,720	-	-	-	64,720
Pass-through contributions	1,041,761	-	-	-	1,041,761
Student programs	400,798	-	-	-	400,798
Scholarship payments	-	322,123	-	-	322,123
Pass-through grants to students	-	546,019	-	-	546,019
Donor appreciation	-	-	2,307	-	2,307
Professional services	-	-	13,753	-	13,753
Office expense	-	-	188	-	188
License, tax, and fees	-	-	3,649	-	3,649
Printing and supplies	-	-	-	7	7
Miscellaneous	-	-	268	4,100	4,368
In-Kind	-	-	-	2,247	2,247
Special event in-kind/underwriting	-	-	-	9,013	9,013
Cost of direct benefit to donor	-	-	-	41,399	41,399
	<u>1,507,279</u>	<u>868,142</u>	<u>679,704</u>	<u>56,766</u>	<u>3,111,891</u>
Less expenses included with revenues on the statement of activities	-	-	-	(50,412)	(50,412)
Total expenses	<u>\$ 1,507,279</u>	<u>\$ 868,142</u>	<u>\$ 679,704</u>	<u>\$ 6,354</u>	<u>\$ 3,061,479</u>

Southwestern College Foundation
Statement of Cash Flows
Year Ended June 30, 2023

Operating Activities	
Change in net assets	\$ 381,025
Adjustments to reconcile change in net assets to net cash flows from operating activities	
Net unrealized gain on investments	(179,698)
Net realized gain on investments	(26,366)
Contributions restricted for long-term purposes	(42,494)
Changes in operating assets and liabilities	
Promises to give	(11,894)
Prepaid expenses	5,256
Deferred revenue	14,312
Net Cash From Operating Activities	<u>140,141</u>
Investing Activities	
Purchases of investments	(399,330)
Proceeds from sales of investments	<u>379,488</u>
Net Cash used for Investing Activities	<u>(19,842)</u>
Financing Activities	
Collections of contributions restricted for long-term purposes	<u>42,494</u>
Net Change in Cash and Cash Equivalents	162,793
Cash and Cash Equivalents, Beginning of Year	<u>1,992,388</u>
Cash and Cash Equivalents, End of Year	<u><u>\$ 2,155,181</u></u>

Note 1 - Principal Activity and Significant Accounting Policies**Organization and Nature of Activities**

Southwestern College Foundation (the Foundation) is a nonprofit organization founded in 1982 for the purpose of receiving contributions for the support and advancement of education on behalf of Southwestern Community College District (the District). The primary purpose of the Foundation is to assist in the institutional development and encourage community support to the District.

Financial Statement Presentation

The Foundation and the District are financially interrelated organizations as defined by ASC Topic 958-605, *Transfers of Assets to a Nonprofit or Charitable Trust that Holds Contributions for Others*. Under ASC Topic 958-605, the Foundation reflects contributions received for the benefit of the District as revenue in its financial statements. The expenses related to these contributions are accounted for under the campus activities program.

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The FASB has established the ASC as the source of authoritative accounting principles to be applied in the preparation of financial statements in accordance with GAAP. The financial statements include the accounts maintained by and directly under the control of the Foundation. In addition, the Foundation is required to present a statement of cash flows. The Foundation does not use fund accounting.

Net Assets

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for general operations and not subject to donor restrictions. Net assets without donor restrictions also include the investment in property and equipment, net of accumulated depreciation. In addition, the Foundation's Board has also designated various balances of net assets without donor restrictions for certain uses, as described in Note 6.

Net Assets With Donor Restrictions - Net assets that are contributions and endowment investment earnings subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by actions of the Foundation and/or the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Foundation reports contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all highly liquid investments available for current use with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents consist of cash held in checking and money market accounts. The Foundation maintains cash balances in financial institutions which are insured by the Federal Deposit Insurance Corporation.

Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue in the statements of activities. The Foundation determines the allowance for doubtful contributions based on historical experience, an assessment of economic conditions, and a review of subsequent collections. At June 30, 2023, the Foundation's balance of \$42,683 are considered current, and collectable within one year. Management has deemed all amounts as collectable; therefore, no allowance for doubtful accounts is considered necessary.

Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met.

Investments

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment gain/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Fair Value Measurements

The fair value of equity and debt securities with readily determinable fair values approximates their respective quoted market prices. Because of the inherent uncertainty of valuation methods, those estimated values might differ significantly from those used had a market existed. All other financial instruments' fair values approximate their carrying amounts due to the short maturities of these instruments.

Concentrations – Custodial Credit Risk

Custodial credit risk is the risk that in the event of bank failure, the Foundation's deposits may not be returned to it. As of June 30, 2023, the Foundation's cash balances are collateralized at 110% in accordance with applicable California state law.

The Foundation maintains investment balances at financial institutions in excess of Securities Investor Protection Corporation (SIPC) limits. Concentration risk is managed by placing investment balances with financial institutions believed by the Foundation to be creditworthy. Management believes credit risk is limited.

Deferred Revenue

At June 30, 2023, the Foundation reported \$70,982 of deferred revenue. This balance consists primarily of event sponsorships and ticket sales for the Foundation's Fall 2023 luncheon event. At the time the event occurs, the revenue will be recognized.

Revenue Recognition

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the time of the gift. The Foundation records special events revenue equal to the fair value of direct benefits to donors, and contribution income for the excess received when the event takes place.

In-Kind Contributions

In-kind contributions include donated services, donated professional services, and other in-kind contributions which are recorded at the respective fair values of the goods or services received (Note 9). The Foundation records the value of donated services and professional fees when there is an objective basis available to measure their value. Donated services and professional fees are reflected as support in the accompanying statements at their estimated values at date of donation, based on the fair value of comparable services provided by third parties. Although volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. The Foundation does not sell donated gifts-in-kind.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the Foundation to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

Classification of Current and Noncurrent Assets and Liabilities

The Foundation considers assets and liabilities that can reasonably be expected, as part of its normal operations, to be converted to cash or liquidated within twelve months of the statement of financial position date to be current. All other assets and liabilities are considered noncurrent.

Income Taxes

The Foundation is a charitable, not-for-profit, tax-exempt organization qualified under provisions of Section 501(c)(3) of the Internal Revenue Code and corresponding California provisions. Accordingly, no provision for income taxes has been provided in the financial statements. The Foundation annually files information returns, Forms 990, 199, and RRF-1, with the appropriate agencies. There was no unrelated business activity income.

The Foundation has adopted FASB ASC Topic 740 that clarifies the accounting for uncertainty in tax positions taken or expected to be taken on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Management believes that all tax positions taken to date are highly certain, and, accordingly, no accounting adjustment has been made to the financial statements.

Functional Allocation of Expenses

The costs of providing various programs and activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, there are no shared cost among the programs and support services that require allocation.

Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date comprise the following:

Cash and cash equivalents	\$ 355,242
Investments	<u>284,290</u>
	<u>\$ 639,532</u>

Liquidity Management

To manage liquidity, the Foundation structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. District staff on behalf of the Foundation management monitor daily cash balances.

Additionally, on behalf of the Foundation, the District has implemented cash management procedures, that include the monthly reconciliation of banked and invested cash deposits and disbursements to receipts, disbursement records and donor accounts.

Note 3 - Cash

For the statement of financial position and statement of cash flows, cash is defined as all monies in checking and money market accounts. The balances as of June 30, 2023, was as follows:

Without Donor Restrictions		
General checking account	\$	333,283
Money market reserve account		<u>21,959</u>
Total cash without donor restrictions		<u>355,242</u>
With Donor Restrictions		
Donor restricted checking		1,782,037
Cash balances held in investment account		<u>17,902</u>
Total cash with donor restrictions		<u>1,799,939</u>
Total cash	\$	<u><u>2,155,181</u></u>

Note 4 - Investments

Investments are presented at fair value in the financial statements and are composed of the following at June 30, 2023:

	Adjusted Cost	Fair Market Value	Unrealized Gain
Fixed income - closed end funds and exchange traded products	\$ 2,535,450	\$ 2,715,148	\$ 179,698
Fixed income - government money market	<u>135,598</u>	<u>135,598</u>	<u>-</u>
Total	<u><u>\$ 2,671,048</u></u>	<u><u>\$ 2,850,746</u></u>	<u><u>\$ 179,698</u></u>

Investment activity for the year ended June 30, 2023:

Net unrealized gain on investments	\$ 179,698
Net realized gain on investments	26,366
Interest and dividends	<u>67,645</u>
Total investment income	273,709
Management fees	<u>(13,288)</u>
Total investment income, net of expenses	<u><u>\$ 260,421</u></u>

Note 5 - Market Value of Financial Assets and Liabilities

The Foundation determines the fair market values of certain financial instruments based on the fair value hierarchy established in U.S. GAAP under FASB ASC Topic 820, *Fair Value Measurements and Disclosures*. U.S. GAAP requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value and describes three levels of inputs that may be used to measure fair value.

The following provides a summary of the hierarchical levels used to measure fair value:

- Level 1 - Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 - Observable inputs other than Level I prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level III assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following table presents the balances of the assets measured at fair value on a recurring basis as of June 30, 2023. The Foundation did not have any assets measured at Level 2 or Level 3 as of June 30, 2023. The Foundation did not have any liabilities measured at fair value on a recurring basis as of June 30, 2023.

	<u>Level I</u>
Assets	
Fixed Income - closed end funds and exchange traded products	\$ 2,715,148
Fixed income - government money market	<u>135,598</u>
Total	<u>\$ 2,850,746</u>

The Foundation did not have any assets or liabilities measured on a non-recurring basis as of June 30, 2023.

Note 6 - Quasi and Donor Designated Endowment and Non-Endowment

The Foundation has interpreted the California Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2023, there were no such donor stipulations. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA. The following factors are considered in making a determination to appropriate or accumulate donor-restricted endowment funds:

- a. The duration and preservation of the fund
- b. The mission of the Foundation and the purpose of the donor-restricted endowment fund
- c. General economic conditions
- d. The possible effect of inflation and/or deflation
- e. The expected total return from income and the appreciation of investments
- f. Other resources of the Foundation
- g. The investment policy of the Foundation

Risk Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as Board-designated funds. Since the purpose of endowments is to provide scholarships and other benefits in perpetuity, endowment funds are invested with a long-term perspective. The policy is to protect the principal, over the long-term, and yet maximize the investment earnings so as to maximize the benefit provided by the endowment. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on quality-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy

The Foundation has a policy of appropriating for distribution each year 5% of the endowment fund's average fair value over the prior 36 months for the fiscal year in which the distribution is planned. In establishing this policy, the Foundation considered the long-term expected return on its endowment.

Spending is reviewed annually and allocations are determined to allow continued growth. This is consistent with the Foundation’s objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Funds with Deficiencies

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At June 30, 2023, funds with original gift values of \$130,000, fair values of \$122,720, and deficiencies of \$7,280 were reported in net assets with donor restrictions.

Endowment net asset composition by type of fund as of June 30, 2023, is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 286,273	\$ -	\$ 286,273
Donor-restricted endowment funds	-	2,374,821	2,374,821
Total	\$ 286,273	\$ 2,374,821	\$ 2,661,094

Changes in endowment net assets as of June 30, 2023, are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Balance at July 1, 2022	\$ 264,498	\$ 2,203,951	\$ 2,468,449
Contributions	-	42,494	42,494
Investment income, net	5,490	111,907	117,397
Investment appreciation	20,285	103,338	123,623
Donor initiated repurpose of gift	-	(12,419)	(12,419)
Amounts appropriated for expenditures	(4,000)	(74,450)	(78,450)
Endowment net assets, June 30, 2023	\$ 286,273	\$ 2,374,821	\$ 2,661,094

Note 7 - Restrictions on Net Assets Balances

Donor restricted net assets with time and/or purpose restrictions consist of the following at June 30, 2023:

Scholarship funds	\$ 209,531
Other donor-restricted campus program funds	1,618,781
Total	\$ 1,828,312

Donor restricted net assets with restriction perpetual in nature, earning from which are subject to endowment spending policy appropriation consist of the following at June 30, 2023:

Scholarship funds	<u>\$ 2,374,821</u>
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Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended June 30, 2023:

Restricted-purpose distributions and appropriations	
Campus programs - pass-through contributions	\$ 1,041,761
Campus programs - other	357,189
Scholarship programs	<u>868,142</u>
 Total	 <u>\$ 2,267,092</u>

Note 8 - Transactions with Related Entities

There are significant administrative costs of the Foundation that are paid by the District in accordance with a Memorandum of Understanding between the District and the Foundation that provides that the District will pay salaries and benefits and most services and supplies in exchange for the Foundation stewarding gift assets on behalf of the College and for assisting with the College's fundraising efforts.

These services are provided by the Office of Development and Foundation, a department of Southwestern Community College District, formed exclusively for the management and oversight of College Development and Foundation programs and resources. The cost incurred by the Office of Development and Finance are shown in the financial statements as services donated by the District.

Note 9 - In-kind Contributions

For the year ended June 30, 2023, in-kind contributions recognized within the statement of activities included the following:

Employee salary and benefits	\$ 590,806
Services and supplies	68,733
Special event in-kind/underwriting	9,013
Donated professional services	<u>2,247</u>
 Total	 <u>\$ 670,799</u>

Foundation staff salary and benefits expenses are paid for by the District, in accordance with the most current Memorandum of Understanding and District Board approved salary schedules. See Note 8 for additional information.

Special event in-kind donations include various donated items and services for use during the Foundation's special events. Donated items and services include, but not limited to: DJ and emcee services, trophies and awards, printing services, canopies and tables, and food were recorded based on the fair value of comparable goods and services provided by a third-party.

Professional services include specialized branding materials for the Foundation's use in future marketing efforts were recorded based on the fair value of comparable services provided by a third-party.

Note 10 - Subsequent Events

The Foundation's management has evaluated events or transactions from June 30, 2023, through October 18, 2023, which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that require additional disclosure in the Foundation's financial statements.