



# GRANTS



SOUTHWESTERN COLLEGE  
OFFICE OF INSTITUTIONAL EFFECTIVENESS  
GRANTS OFFICE

GRANTS AND CONTRACTS  
ANNUAL REPORT  
FY 2016 – 2017

**Linda Gilstrap**, *Dean, Office of Institutional Effectiveness*

**Dawn Perez**, *Compliance Coordinator*

**Farrah Morrissey**, *Grant Writer*

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SOUTHWESTERN COLLEGE  
OFFICE OF INSTITUTIONAL EFFECTIVENESS/GRANTS OFFICE

## GRANTS ANNUAL REPORT 2016–2017

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The Office of Institutional Effectiveness supports Southwestern College (SWC) faculty and staff in successfully obtaining external funding from federal, state, local and international governments and private foundations. We are pleased to report that in Fiscal Year 2016–2017 Southwestern College was awarded more than \$3 million in supplemental funding to support 15 projects that otherwise would not have been possible through the District’s state appropriations.

This funding provided a wide range of exceptional advantages including funding for academic, career, and technical interests of Southwestern College students. Grant projects included the following areas of educational and community capacity building:

- Workforce preparation and economic development activities and programs;
- Scholarships/stipends for students to complete their educational interests and/or degrees;
- An innovative learning environment for students within Science, Technology, Engineering & Mathematics (STEM) majors;
- Community and business/industry partnerships that strengthen District programs, advance its mission, and provide opportunities for enriched student learning.



# 2016–17 SOUTHWESTERN COMMUNITY COLLEGE DISTRICT GRANT PROJECTS

## ACADEMIC AFFAIRS

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### Higher Education Center National City

#### ***Aquatic Center Grant Program (2/1/2016 – 1/31/2017)***

The California Department of Boating and Waterways granted one-year funding in the amount of \$42,000 for the project entitled “Aquatic Center Grant Program.” The funds were used to purchase sailing/paddle sports related equipment, provide supplemental funding in the form of scholarships for area youth to attend aquatic recreational and leadership development camps throughout the year. In addition, a portion of the funding will support the National Safe Boating Week Open House hosted by the Crown Cove Aquatic Center. A small portion of the funding will support required attendance at the Division of Boating and Waterways Annual Aquatic Directors meeting. The equipment enhances services to SWC students and other participant populations through existing credit and non-credit courses and fee-funded programs.

#### ***Small Business Development Centers (1/1/2016 – 12/31/2016)***

The U.S. Small Business Administration granted a one-year continuation award in the amount of \$205,721 for the project entitled “San Diego-Imperial Valley Region Small Business Development Centers (SBDC) Network.” In May 2016, modification #1 increased funding to \$1,092,387. The project’s primary objective is to provide consulting and training services for businesses throughout San Diego and Imperial Counties. With these funds, SBDC assisted small businesses in starting and/or expanding their business through one-on-one advising and training.

#### ***Defense Logistics Agency, Office of Small Business Programs (1/01/16 – 12/31/16)***

The Defense Logistics Agency awarded \$300,000 to the San Diego Contracting Opportunities Center (SDCOC) for entitled, “Procurement Technical Assistance Center (PTAC).” Funds will be used to provide mentoring and training to assist San Diego County small businesses to help them enter into, or compete for local, state, and federal government procurements and contracts. Technical assistance provided includes counseling, training, and bid assistance.



### ***San Diego Contracting Opportunities Center (7/1/2016 – 6/30/2017)***

The City of San Diego’s Small Business Enhancement Program funded a one-year project in the amount of \$25,000 for the project entitled, “Procurement Technical Assistance Center (PTAC).” The funds provide public agency/government procurement and contracting technical assistance for local small and emerging businesses. Technical assistance results in small business contract awards and job creation.

### ***CCCCO Deputy Sector Navigator (DSN) (7/1/2016 – 12/31/2017)***

California Community Colleges Chancellor’s Office (CCCCO) awarded a \$200,000 Deputy Sector Navigator grant to the Center for International Trade Development (CITD). These funds are used to advance California’s economic development and global competitiveness by providing quality training and services to address existing and future workforce development needs, expand the export potential of small-to-medium enterprises, and identify gaps and connecting needs and resources in Global Trade and Logistics. In September 2016, the CA Community Colleges Chancellor’s Office (CCCCO) issued an amendments extending the grant period to December 31, 2017 and also augmented the budget by \$100,000, for a total of \$300,000.

### ***San Diego Small Business Growth (7/1/16 – 6/30/17)***

The County of San Diego funded a \$2,000 grant to the San Diego & Imperial SBDC Network through their Community Enhancement Program to assist entrepreneurs to grow and start their businesses throughout San Diego County. These funds will be used to provide additional 1:1 business advising and support the primary grant from the US SBA. The Regional Network directs two service centers that provide training workshops and 1:1 counseling that result in business starts, capital infusion, increase in sales, and new jobs for San Diego County.

### ***MUFG Union Bank Foundation (7/01/16 – 6/30/17)***

The MUFG Union Bank Foundation awarded a \$15,000 grant to the San Diego & Imperial SBDC Network. The funds will be used to support additional Small Business Technical Assistance and will pay for business advisors time to provide training workshops and one-on-one counseling to San Diego small business owners and entrepreneurs. Southwestern College Foundation was the applicant for this grant.

### ***CCCCO California Apprenticeship Initiative (1/18/17 – 1/31/19)***

California Community Colleges Chancellor’s Office (CCCCO) awarded a \$300,000 California Apprenticeship Initiative grant to the Center for International Trade Development (CITD). Grant funds will be used to develop a new and innovative apprenticeship program in the Global Trade and Logistics sector, specifically in Supply Chain/Logistics, resulting in new employers sponsoring apprentices, curriculum development, equipment purchase, apprentice recruitment and incentives for participation.

### ***Go-Biz Capital Infusion Program (7/1/2016 – 6/30/2017)***

California Governor’s Office of Business and Economic Development, Office of Small Business awarded funding in the amount of \$185,000 to assist the San Diego & Imperial SBDC Network to assist small businesses in obtaining capital infusion, the acquisition of funding for business operations and growth. This includes SBA loans, non-SBA loans, nontraditional lending and non-owner equity investment.



## Higher Education Center Otay Mesa and San Ysidro



### ***The Coeta & Donald Barker Foundation (7/1/2016 – 6/30/2018)***

The Coeta and Donald Barker Foundation provided funding in the amount of \$25,000 for full two-year scholarships to eight students in the 2015-2017 Nursing Program. Southwestern College Foundation was the applicant for this grant.

### ***CCAMPIS, Child Care Means Parents in School (10/1/2014 – 9/30/2018)***

The U.S. Department of Education granted four-year funding in the amount of \$202,020 for the project entitled, “CCAMPIS, Child Care Access Means Parents in School.” Campus-based childcare services are offered to SWC students who are Pell Grant eligible by providing an opportunity for future educational success. Both active and veteran military students will be given first priority along with support for their families to cope with their unique lives.

## School of Math, Science & Engineering



### ***CCCCO MESA Grant (7/1/16 – 6/30/17)***

California Community Colleges Chancellor’s Office (CCCCO) awarded a \$15,000 grant to the MESA Program. This grant supports STEM students through academic tutoring, professional development opportunities (e.g., job shadowing and interviewing skills), and workforce trainings (e.g., leadership skills and preparation for internships and undergraduate research programs).

## STUDENT AFFAIRS

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## School of Counseling & Student Support Programs

### ***Adelante Estudiante (10/01/16 – 6/30/2017)***

The Institute for Mexicans (IME) Abroad Consulate General of Mexico in San Diego orchestrated an agreement between SCCD and Parents Alliance, Inc. Parents Alliance provided funding in the amount of \$20,000 for a project titled “Adelante Estudiante.” This project awarded stipends for successful Mexican college students who participated in a leadership and learning community to provide mentorship and support to fellow students.

## INSTITUTIONAL GRANTS



### *Title V–Doorways to the Future (10/1/2014 – 9/30/2019)*

The U.S. Department of Education is providing funding in the amount of \$2,397,158 over a 5-year period. The funds are used to improve student success and completion rates by targeting two key areas: Component 1 “Engaging Latino Students and the First Year Experience” and Component 2 “Increasing Success, Persistence and Completion in Basic Skills and Development Programs.”

### *Santa Clarita Community College District–Innovation and Effectiveness Grant (7/10/16 – 7/9/17)*

Santa Clarita Community College District awarded \$150,000 to provide funding for professional development training related to enrollment management, technology software, staff time, and consulting to strengthen the linkage between our budget development, enrollment management and strategic plan and achieve a meaningful cycle of integrated planning.





**Table 1**  
**Grants/Contracts Summary Report**  
**Fiscal Year 2016 – 2017**

Grant Title	Total Award Amount	FY 2016–17 Award Amount	SWC Administrative Department/Unit/Program	Funding Source
<b>Federal Funding</b>				
CCAMPIS, Child Care Means Parents in School 10/1/14–9/30/18	\$202,020	\$50,505	HEC Otay Mesa & San Ysidro Child Development Center	US Department of Education
CY 2016 SBA-SBDC Renewal Grant 1/1/16–12/31/16	\$1,092,387	\$1,092,387	HEC National City Small Business Development Center	US Small Business Administration
Title V - Doorways to the Future 10/1/14–9/30/19	\$2,397,158	\$495,000	Superintendent/President Office of Institutional Effectiveness	US Department of Education
Procurement Technical Assistance Center ** 1/1/16–12/31/16	\$300,000	\$300,000	HEC National City SD Contracting Opportunities Ctr.	Defense Logistics Agency (SWC Foundation was applicant)
<b>Federal Funding Total</b>		<b>\$1,937,892</b>		
<b>State Funding</b>				
Deputy Sector Navigator 7/1/16–12/31/17	\$300,000	\$300,000	HEC National City Center for International Trade Development	California Community College Chancellor's Office
CA Governor's Office of Business & Economic Development Go-Biz Capital Infusion ** 7/1/16–6/30/17	\$185,000	\$185,000	HEC National City Small Business Development Center	CA Governor's Office of Business & Economic Development
The Aquatic Center Grant Program ** 2/1/16–1/31/17	\$42,000	\$42,000	HEC National City Crown Cove Aquatic Center	CA Department of Boating & Waterways
CCCCO California Apprenticeship Initiative * 1/18/17 – 1/31/19	\$300,000	\$300,000	HEC National City Center for International Trade Development	California Community College Chancellor's Office
CCCCO MESA Grant * 7/1/16-6/30/17	\$15,000	\$15,000	MESA Program	California Community College Chancellor's Office
Santa Clarita Community College District – Innovation and Effectiveness Grant * 7/10/16-7/9/17	\$150,000	\$150,000	Office of Institutional Effectiveness	Santa Clarity Community College District
<b>State Funding Total</b>		<b>\$992,000</b>		
<b>Local Funding</b>				
San Diego Contracting Opportunities Center * 7/1/16–6/30/17	\$25,000	\$25,000	HEC National City SD Contracting Opportunities Ctr.	City of San Diego, Small Business Enhancement Program

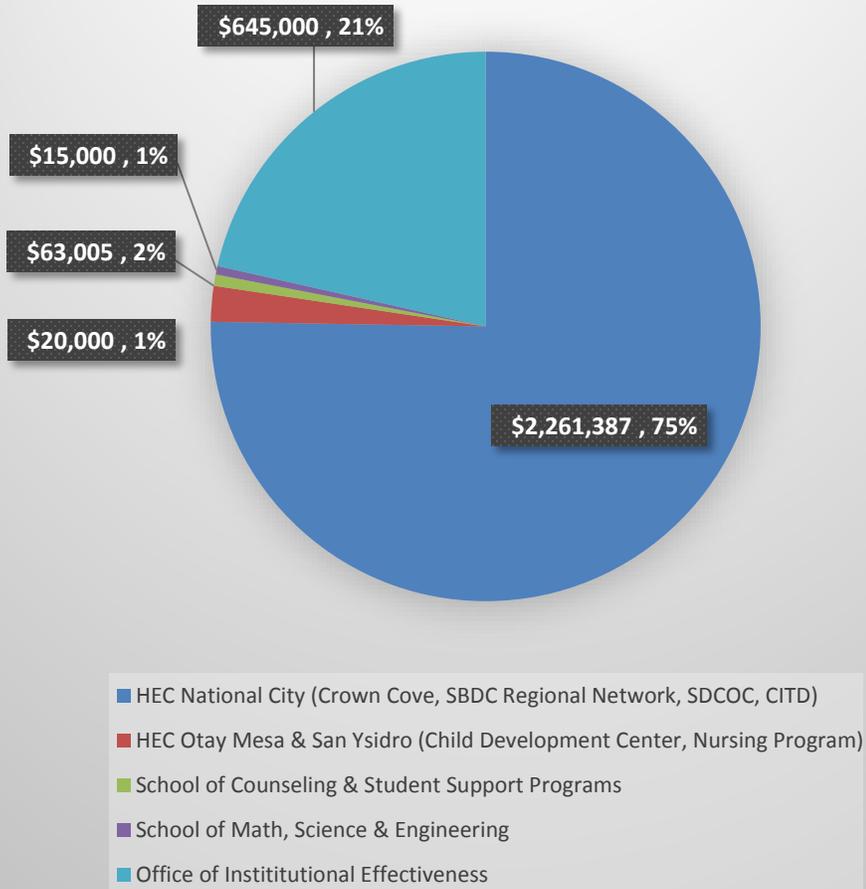


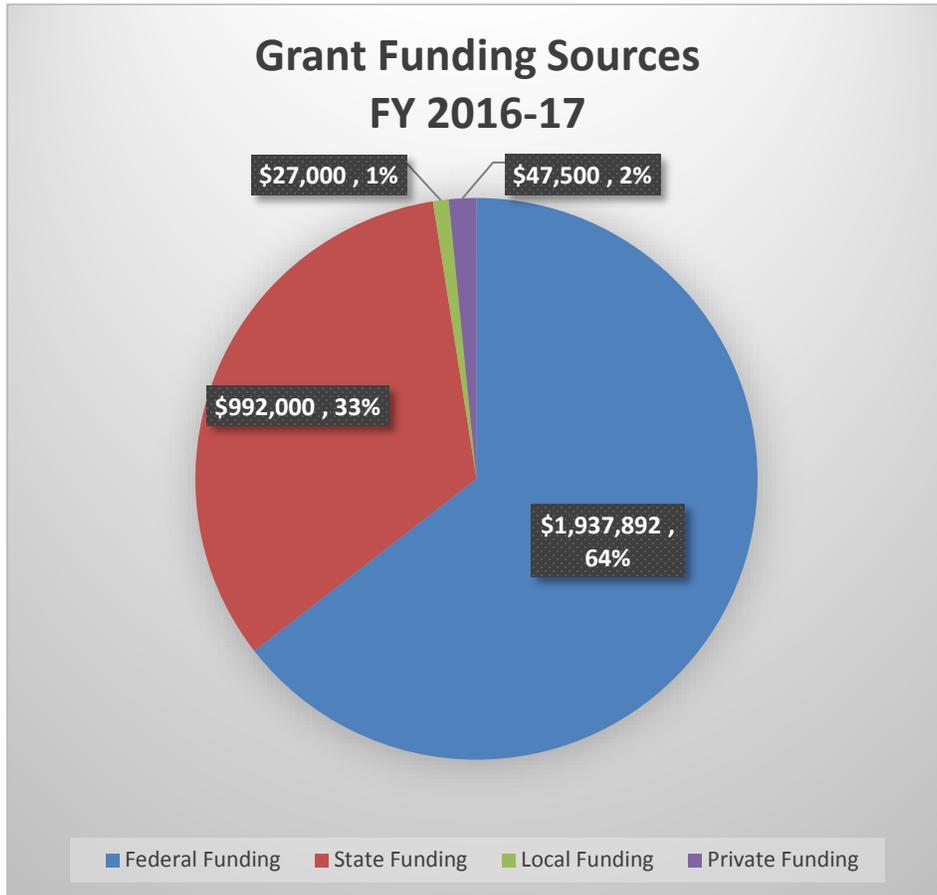
Grant Title	Total Award Amount	FY 2016–17 Award Amount	SWC Administrative Department/Unit/Program	Funding Source
San Diego Small Business Growth* 7/1/16 – 6/30-17	\$2,000	\$2,000	HEC National City Small Business Development Center	County of San Diego Community Enhancement Program
<b>Local Funding Total</b>		<b>\$27,000</b>		
<b>Private Funding</b>				
Coeta & Donald Barker Nursing Scholarship Program ** 7/1/16–6/30/18	\$25,000	\$12,500	HEC Otay Mesa & San Ysidro Nursing Program	Coeta & Donald Barker Foundation (SWC Foundation was applicant)
Adelante Estudiante ** 10/1/16 – 6/30/17	\$20,000	\$20,000	Counseling & Student Support Programs	Consulate General of Mexico/Parents Alliance, Inc.
MUFG Union Bank Foundation * 7/1/16 – 6/30/17	\$15,000	\$15,000	HEC National City Small Business Development Center	MUFG Union Bank Foundation (SWC Foundation was applicant)
<b>Private Funding Total</b>		<b>\$47,500</b>		
<b>Total Grant Funding (15 projects)</b>	<b>\$5,070,565</b>	<b>\$3,004,392</b>		

\* Indicates new grants/contracts for FY 2016–17

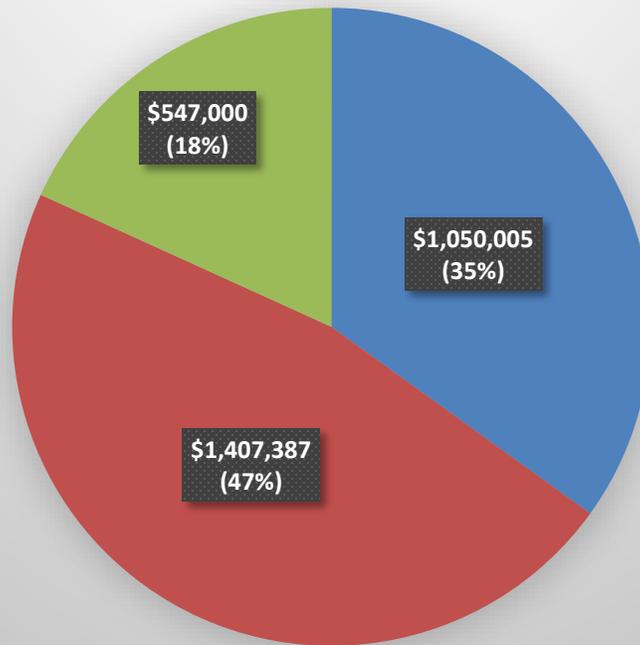
\*\* Indicates a competitive renewal for FY 2016–17. Funding for competitive renewal grants is not automatic for the continuation of grant funds. SWC competitively applies for these funds at the conclusion of each grant period.

### Grant Administration by Department/Unit/Program

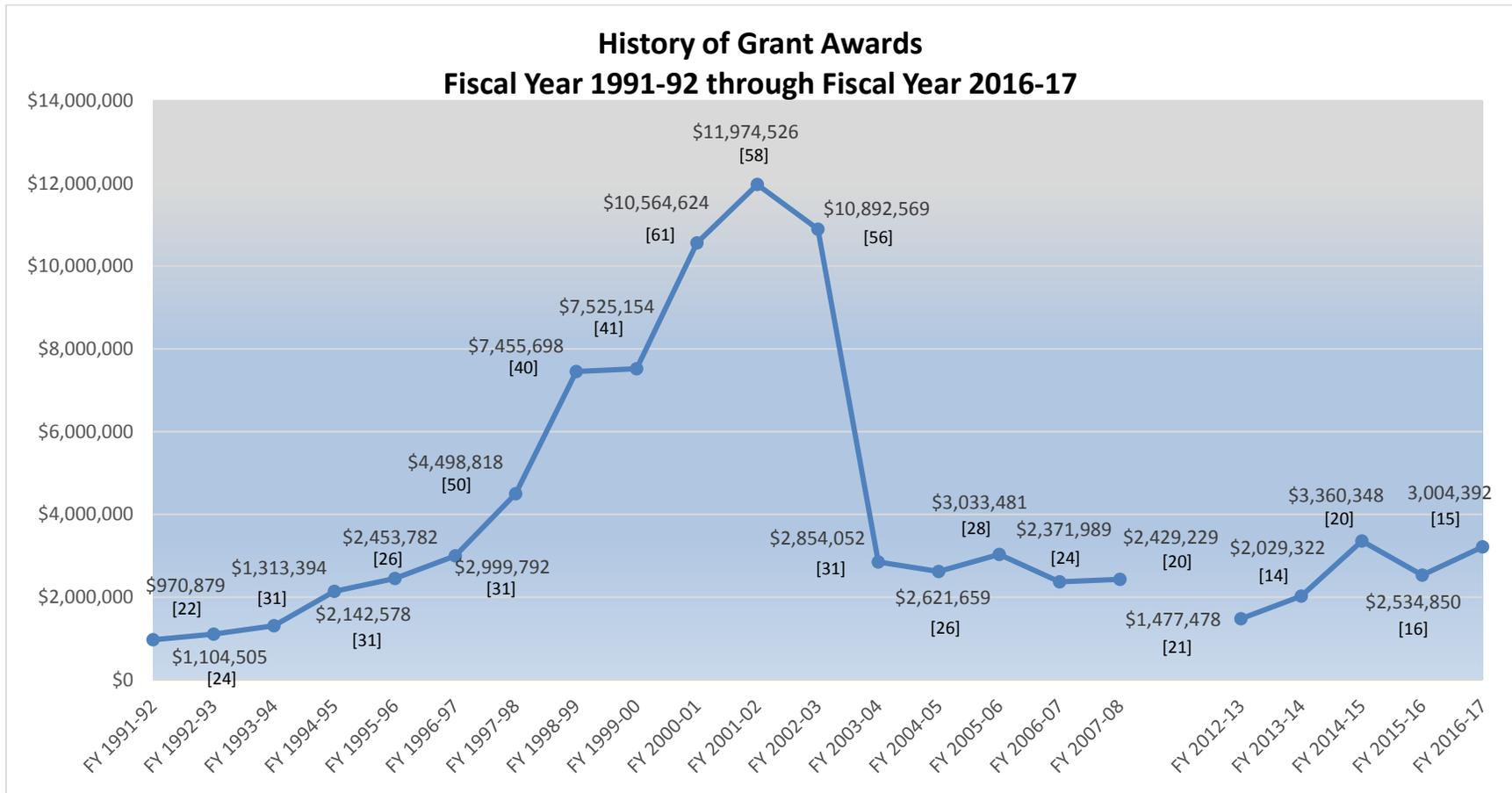




### New, Existing & Competitive Renewal Grants



■ New Grant Funds   ■ Existing Grant Funds   ■ Competitive Renewal Grants



Please note: Amounts in parenthesis below the dollar figures on the graph indicate the number of grant awards during that year. The rise in activity for fiscal years 1998-99 through 2002-03 includes the combined total of competitive and non-competitive grant awards. Information for fiscal years 2008-09 through 2011-12 is not available.