

ASSOCIATE IN SCIENCE

Real Estate

Career/Technical (Major Code: 02130)

Emphasizes strong foundational skills and knowledge required by real estate professionals in today's dynamic market. Provides upgrade training for individuals already involved in the field.

ACCT 101	Principles of Accounting I	4
BUS 140	Business Law/The Legal Environment of Business	3
BUS 147	Successful Selling Techniques	1
BUS 212	Business Communication	3
RE 101	Real Estate Principles	3
RE 102	Real Estate Practice	3
RE 104	Real Estate Finance	3
RE 106	Legal Aspects of Real Estate	3
RE 108	Real Estate Economics	3
RE 110	Real Estate Appraisal	3
RE 290–293	Work Experience in Real Estate I–IV (2–4)	2–4
Total units		31–33

Recommended Electives: BUS 123, 183; CIS 121A or 121B; PSYC 101; RE 114, 120.

To earn an associate degree, additional general education and graduation requirements must be completed. See page 51.

Link to College 2012-2013 catalog:

<http://www.swccd.edu/modules/showdocument.aspx?documentid=1396>