

## Salesperson License

### Certificate of Achievement

Career/Technical (Major Code: 02132)

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To qualify for the salesperson license examination, the student must complete Real Estate Principles (RE 101). Then prior to issuance of the original license or within eighteen months after issuance, he/she must complete two additional basic real estate courses from the courses below.

ACCT 101	Principles of Accounting I	4
BUS 140	Business Law/The Legal Environment of Business	3
RE 102	Real Estate Practice	3
RE 104	Real Estate Finance	3
RE 106	Legal Aspects of Real Estate	3
RE 108	Real Estate Economics	3
RE 110	Real Estate Appraisal	3
RE 114	Property Management	3
RE 120	Escrow Principles	3
<b>Total units</b>		<b>28</b>

**Note:** To qualify for the salesperson license examination, RE 101 and 102 must be completed. Prior to the issuance of the original license or within eighteen months after issuance, two additional courses from the following list must be completed: ACCT 101; BUS 140; RE 104, 106, 108, 110, 114, 120.

To qualify for the broker license examination, the student must complete eight courses in addition to other experience and educational requirements. Five of the eight courses must include: RE 102, 104, 106, 110, ACCT 101 or, RE 108. The remaining three courses to be selected from the following: RE 101, 114, 120, and BUS 140.

Link to College 2012-2013 catalog:

<http://www.swccd.edu/modules/showdocument.aspx?documentid=1396>