

Real Estate

Certificate of Achievement

Career/Technical (Major Code: 02133)

Emphasizes strong foundational skills and knowledge required by real estate professionals in today's dynamic market. Provides upgrade training for individuals already involved in the field.

ACCT 101	Principles of Accounting I	4
BUS 140	Business Law/The Legal Environment of Business	3
BUS 147	Successful Selling Techniques	1
BUS 211	Communication in Business and Industry	
	OR	3
BUS 212	Business Communication	
RE 101	Real Estate Principles	3
RE 102	Real Estate Practice	3
RE 104	Real Estate Finance	3
RE 106	Legal Aspects of Real Estate	3
RE 108	Real Estate Economics	3
RE 110	Real Estate Appraisal	3
RE 290–293	Work Experience in Real Estate I–IV (2–4)	2–4
Total units		31–33

Real Estate—Basic

Certificate of Proficiency

Career/Technical (Major Code: 01022)

Prepares students to pass the California Real Estate exam.

RE 101	Real Estate Principles	3
RE 102	Real Estate Practice	3
Complete three units from one of the following courses:		3
RE104	Real Estate Finance (3)	
RE106	Legal Aspects of Real Estate (3)	
RE114	Property Management (3)	
RE108	Real Estate Economics (3)	
RE110	Real Estate Appraisal (3)	
Total units		9

Link to College 2012-2013 catalog:

<http://www.swccd.edu/modules/showdocument.aspx?documentid=1396>