### ♠ PSYCHOLOGY FOR TRANSFER

STUDENT TRANSFER ACHIEVEMENT REFORM (STAR) ACT (SB1440)



### TRANSFER PREPARATION \* (MAJOR CODE: 01855)

Designed to serve several goals: to expose students to the variety of subfields in psychology; to engender knowledge of and appreciation for the spirit and nature of scientific inquiry; to facilitate insight into oneself and increase knowledge of and sensitivity to others; and to introduce students to the basic body of knowledge, thus preparing them for further study in psychology as a transfer major.

### Required Core (9-10 units)

PSYC 101	General Psychology	3
PSYC 255	Introduction to Psychological Research	3
PSYC 270	Statistical Methods of Psychology	3
	OR	
SOC 270	Statistical Methods of Sociology	3
	OR	
MATH 119	Elementary Statistics	4

### List A: select one course (3 units)

BIOL 100	Principles of Biology	3
PSYC 260	Introduction to Physiological Psychology	3

#### List B: select one course (3-4 units)

Any course from List A not already used					
PSYC 201	Academic and Career Options in Psychology	1			
PSYC 211	Learning	3			
PSYC 230	Developmental Psychology	3			
PSYC 260	Introduction to Physiological Psychology	3			
PSYC 271	Data Analysis in Psychology and Sociology	1			
BIOL 100	Principles of Biology	3			
BIOL 211	Introduction to Cell and Molecular Biology	4			

### List C: select one course (3 units)

Any course from List A or B not already used				
PSYC 106	Human Sexuality	3		
PSYC 109	The Psychology of Death and Dying	3		
PSYC 116	Introduction to Social Psychology	3		
SOC 116	Introduction to Social Psychology	3		
PSYC 250	Abnormal Psychology	3		

Total units 18–20

\* Students planning to transfer to a four-year college or university should complete courses specific to transfer institution of choice. University requirements vary from institution to institution and are subject to change. Therefore, it is important to verify transfer major preparation and general education requirements through consultation with a counselor in either the Counseling Center or Transfer Center.

## REAL ESTATE

# SCHOOL OF SOCIAL SCIENCES, BUSINESS, AND HUMANITIES

DEAN Mark Meadows, Ph.D., Office 470K, 619-482-6570 FACULTY Gail Stockin, M.A. DEPARTMENT CHAIR Gail Stockin, M.A.

### **GENERAL DESCRIPTION**

The field of real estate focuses on real property and land use affairs, and it explores the principles, practices, finances, economics, laws, regulations, appraisal and valuation, management, escrow, title, insurance, sales, marketing, development, ownership, contracts, ethics, and brokerage of structures and land. Real estate is interdisciplinary in nature, combining aspects of law, finance, and community development with the study of sociology and human psychology.

### **CAREER OPTIONS**

Below is a sample of the career options available for the real estate major. Most of these require a certificate of achievement or an associate in science degree, some require a bachelor's degree, and a few require a graduate-level degree: licensed broker, licensed salesperson, appraiser, escrow officer, insurance agent, claims adjuster, real estate administrator or manager, investment specialist, urban planner, government employee, public relations agent, lawyer, researcher, tax advisor, and property manager.

### DEGREE/CERTIFICATE OPTIONS MAJOR CODE

Associate in Arts Degree: Transfer Preparation

Real Estate	01170
<b>Associate in Science Degree: Career/Technical</b> Real Estate	02130
Certificates of Achievement	
Broker License	02131
Real Estate	02133
Salesperson License	02132
Certificates of Proficiency	
Real Estate—Basic	01022

Consult with a counselor to develop a Student Education Plan (SEP), which lists the courses necessary to achieve your academic goal.