

Southwestern Community College District



RFP No. 2324-0190
Jaguar Aquatic Wellness & Sports Center Management & Operations Services

Addendum No. Three (3)
May 10, 2024

5/10/2024 | 12:07 PM PDT

DocuSigned by:
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Rosalinda Hernandez, Director of Procurement,
Central Services & Risk Management

Date

Note

All documents remain unchanged except sections or parts added to, revised, deleted and clarified by this addendum. This Addendum consists of the following answers to questions submitted by the deadline of May 1, 2024 and required additional clarification.

This addendum consists of the following information:

1. What is your current operating budget and annual budget since JAWS opened, including facility expenses?
Answer(s): Annual utility expenses and custodial consumables only: \$360,000. (This is the only information currently available).
2. What are your Membership Units (Pre-Covid Units/Current Units/Monthly Trends for Acquisition/Cancellation) broken down by category (students, community, etc.).
Answer(s): Current information attached, pre-covid numbers currently not available. (Appendix 1) Link: [Appendix](#)
3. Menu of Aquatics Program Offerings and Partners (Schedule/Enrollment Numbers/Season Trends/Revenue/Expenses).
Answer(s):

<p>All prices are due monthly.</p> <ul style="list-style-type: none"> • Swim lessons are \$144 for eight 30-minute lessons. • Private lessons are \$130 for four 30-minute lessons or \$35 individually. • SOL Dive Bronze \$100 • SOL Dive Gold \$200 • SOL Dive all membership \$300 • SOL Dive Beginner \$120 • SOL Dive Silver \$150 • SOL Master Non-JAWS member \$90 • SOL Swim Bronze \$80 • SOL Swim Bronze 50% \$30 • SOL Swim Gold \$130 • SOL Swim Senior Gold \$160 • SOL Swim Silver \$110 • SOL Swim Silver 50% \$45 • SOL Masters \$60 • SOL Swim Development \$110 	<ul style="list-style-type: none"> • SOL Swim Gold 50% \$60 • SOL Swim Senior Gold 50% \$80 • SOL Water Polo \$120 • SOL Water Polo 50% \$60 • SOL Water Polo 75% \$100 • SOL Water Polo Masters 1x a week \$60 • SOL Water Polo Masters 2x's a week \$90 <p>Swim Schedules Are As Follow:</p> <ul style="list-style-type: none"> • SOL Masters: 5:00AM to 9:00AM • SOL Swim and Water Polo: 3:00PM to 7:15PM • Swim lessons 2:00PM to 8:00PM Monday thru Thursday
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4. Proposed Schedule of SWC Aquatics and Fitness Center College Coursework Offerings (For Staffing/Scheduling Purposes).

Answer(s): Class schedules attached. (Appendix 2) Link: [Appendix](#)

5. What is your staff structure currently at JAWS.

Answer(s):

Four Staff Classifications

1. **Classified Staff Union Membership: California School Employee Association (CSEA):**

a. **Three (3) Clerical Support Staff (Full-Time)**

2. **Non-Union/At Will/As Needed:**

a. **1 Intramural Coordinator (Part Time)**

b. **Personal Trainers**

i. **One (1) Full-Time Consultant**

ii. **Three (3) Hourly/As needed.**

iii. **Five (5) Student Assistants**

c. **Group Fitness:**

i. **Six (6) Part-Time Instructors**

ii. **Twenty-Seven (27) Part-Time Lifeguards**

iii. **Eleven (11) Part Time Swim Instructors**

iv. **Nine (9) SOL Coaches**

6. Aquatics/Gymnasium/Fitness Center Partnership/Rentals- are they required to remain.

Answer(s): All rental agreements are set to terminate at the end of June 2024, and no further bookings have been scheduled for the year.

7. Pool Specific Information – Temperature/Depth/Stairs/Seating Area in Adaptive Pool for Youth Lessons.

Answer(s):

- a. **Do you have an ADA Lift?**

i. **There is a total of 4 ADA Lifts on the Pool deck.**

ii. **One is in place on the pool edge.**

iii. **The other 3 are covered.**

- b. **What are the temperatures of each body of water?**

i. **Competition and Multi-Purpose Temperature is 78 degrees Fahrenheit.**

ii. **Warming pool temperature is 71 degrees Fahrenheit.**

- c. **What is the depth of each body of water?**

i. **Competition pool is 8' all around**

ii. **Multi-purpose pool depth starts at 4' to 4'6" and continues 5' to 10' to 13'**

iii. **Warming pool depth is 3' 6" all around**

- d. **Is there a seating area in the adaptive pool?**

i. **There is a small bench that seats up to 4 persons.**

8. Pool Equipment (Water Fitness/Safety Equipment to Determine Start Up Cost)-Do you have swim lesson equipment and water ex equipment.

Answer(s): Yes, water fitness, safety, and swim lesson equipment.

9. Personal Training (What are your Enrollment Numbers/Revenue/Expenses).

Answer(s): Information attached (Appendix 3) Link: [Appendix](#)

10. Group Exercise (Participation Numbers/Expenses).
Answer(s): Information attached (Appendix 4) Link: [Appendix](#)
11. Any Other Internal/External Fitness/Wellness Program Offerings.
Answer(s): None.
12. Fitness Equipment Information/Status:
Answer(s):
a. **Fitness Equipment Purchase/Lease Date:**
b. **Condition/Mileage/Is It Under Warranty? None of the equipment is under warranty.**
c. **Who Is Conducting Equipment Repair and Preventative Maintenance?**
(This information was provided on Addendum No. 2.)
13. What are you currently paying for their pool contractors and vendor for facility and equipment services.
Answer(s): The annual estimated cost for pool maintenance is \$150,000, excluding repairs or replacements of equipment.
14. What is your overall student enrollment.
Answer(s): The District currently has an estimated student enrollment of 22,000.
15. What are the square feet of the fitness center and each studio room?
Answer(s):
 - **Booklet 74 - Level Two (2)**
 - **Fitness Room 211 - SF 2,397**
 - **Activity Room 212 - SF 672**
 - **Cardio Fitness Room 202 - SF 7,881**
Booklet 78 - Level Three (3)
 - **Exercise Room 1 310 – SF 2,335**
 - **Exercise Room 2 311 – SF 1,937**
 - **Exercise Room 3 312 – SF 1,916**
 - **Exercise Room 4 313 – SF 3,224**
16. To prepare the most accurate first year proforma, may we get a copy of our last year's finances to help determine this?
Answer(s): Sales Breakdown for a 3-month period is attached (Appendix 5) Link: [Appendix](#)
17. Would you be able to provide your membership report (including both student and general population)?
Answer(s): Membership report attached (Appendix 1) Link: [Appendix](#)