

# Sales Breakdown

## Search Filter

From: 01-01-2024 To: 03-31-2024

## Jaguar Aquatics Wellness & Sports

900 Otay Lakes Road, Building 70, Chula Vista

San Diego, 91910

T: +16194826327

E: swcwac@swccd.edu

Memberships		
	Quantity	Amount
<b>New Memberships</b>		
25 mins. -Personal Training-4 pack \$120	5	\$536.00
25 mins. -Personal Training-8 pack \$200 2x's week	11	\$1920.00
25 mins.-Personal Training-1 session-\$35	2	\$70.00
25 mins.-Personal Training-12 pack \$240 3x's week	6	\$1440.00
50 mins.-Personal Training-12 pack \$540	2	\$1080.00
50 mins.-Personal Training-4 pack \$220	1	\$200.00
Add-on Membership	13	\$345.96
Bonita Vista High School Membership	30	\$811.94
College Student Membership	7	\$186.04
Community Membership	30	\$2045.40
Friend & Family Add-on Membership	30	\$1134.48
Military/Veteran/First Responder Membership	13	\$683.56
Monthly Towel Service	13	\$181.12
Personal Training 8 Pack	2	\$320.00
Senior Fitness Membership	1	\$17.50
Senior Membership	32	\$1626.19
SOL Masters Non-Member	1	\$90.00
SOL swim membership---BRONZE	13	\$974.62
SOL swim membership---GOLD	1	\$120.00
SOL swim membership---SILVER	4	\$495.89
SOL SWIM MASTERS Membership	6	\$390.97
SOL Swim Membership -- SENIOR DEVELOPMENT	1	\$95.69
SOL Water Polo 50%	10	\$585.00
SOL Water Polo Masters 1x per week	5	\$300.00
SWC District Faculty/Staff Membership	1	\$22.00
SWC Hourly/Adjunct (Inactive) Membership	3	\$75.39
SWC Student Fitness Membership	15	\$289.07
SWC Student Membership	412	\$10446.02
Sweetwater Union High School Educators &Staff	5	\$99.00

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<b>New Memberships</b>	Unlimited Add-on Membership	92	\$1163.37
	<b>SubTotal</b>	<b>767</b>	<b>\$27745.21</b>
<b>Recurring Payments</b>	Active/Veteran Military/1st Responder Aquatic Only	55	\$1635.00
	Active/Veteran Military/1st Responder Membership	69	\$2759.00
	Add on Membership with Pool Access	30	\$1050.00
	Add-on Aquatic	323	\$3145.00
	Add-on Membership	128	\$3193.99
	Bonita Vista High School Membership	28	\$616.00
	College Student Membership	5	\$110.00
	Community Membership	45	\$2205.00
	Friend & Family Add-on Membership	41	\$1189.00
	General Community Fitness Membership	177	\$8648.50
	General Community Member Aquatics Only Membership	80	\$3120.00
	Military/Veteran/First Responder Membership	28	\$1092.00
	Monthly Towel Service	20	\$200.00
	Senior Aquatics Only	107	\$2562.50
	Senior Fitness Membership	254	\$8732.50
	Senior Membership	52	\$2028.00
	SOL DIVE Membership	12	\$3600.00
	SOL Masters Non-Member	2	\$180.00
	SOL swim membership---BRONZE	163	\$9750.00
	SOL swim membership---BRONZE 50%	3	\$90.00
	SOL swim membership---GOLD	9	\$997.62
	SOL swim membership---SENIOR & SENIOR GOLD	4	\$640.00
	SOL swim membership---SILVER	47	\$4095.00
	SOL swim membership---SILVER 50%	5	\$202.50
	SOL SWIM MASTERS Membership	21	\$1245.00
	SOL swim membership---GOLD 50%	3	\$180.00
	SOL Water Polo	3	\$360.00
	SOL Water Polo 50%	27	\$1620.00
	SOL Water Polo Masters 1x per week	8	\$480.00
	SWC Hourly Employee Membership	20	\$340.00

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Recurring Payments			
SWC Hourly/Adjunct (Inactive) Membership		3	\$57.00
SWC Student Aquatics Only		142	\$1674.00
SWC Student Fitness Membership		2786	\$46619.50
SWC Student Membership		595	\$11278.00
Unlimited Add-on Membership		173	\$1725.00
<b>SubTotal</b>		<b>5468</b>	<b>\$127420.11</b>
Ah-Hoc Payments			
General Community Member Aquatics Only Membership		1	\$30.00
SOL swim membership---BRONZE		30	\$1208.00
SOL swim membership---GOLD		2	\$76.00
SOL swim membership---SILVER		5	\$211.00
SOL SWIM MASTERS Membership		1	\$30.00
SOL swim membership---GOLD 50%		2	\$55.00
SWC Student Fitness Membership		3	\$44.00
SWC Student Membership		3	\$50.84
Swim lessons private- 8 lessons-October		1	\$45.00
Swim lessons- private 4 lessons-October		1	\$38.00
Unlimited Add-on Membership		1	\$17.42
<b>SubTotal</b>		<b>50</b>	<b>\$1805.26</b>
<b>Total Memberships</b>		<b>6285</b>	<b>\$156970.58</b>

Services			
		Quantity	Amount
Aquatics Programming			
Group Lessons		30	\$4320.00
Private Swim Lesson		2	\$70.00
Private Swim Lessons 4 Pack		26	\$3380.00
Saturday only Group Swim Lesson		27	\$2160.00
Semi-Private Swim Lesson 4 Pack		3	\$660.00
SOL WP / Masters/Dive Drop In		3	\$60.00
<b>SubTotal</b>		<b>91</b>	<b>\$10650.00</b>
Personal Training			
2 on 1 Personal Training Session 30 Min 4 Pack		1	\$88.00
30 Minute Personal Training 4 Pack		6	\$528.00

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<b>Personal Training</b>	30 Minute Personal Training 8 Pack	21	\$3360.00
	30 Minute Personal Training Session	2	\$50.00
	60 Minute Personal Training 4 Pack	1	\$180.00
	60 Minute Personal Training 8 Pack	1	\$320.00
	60 Minute Personal Training Session	2	\$100.00
	Fitness Assessment	18	\$0.00
	Personal Training Consultation	51	\$0.00
	Personal Training Pack	346	\$0.00
	<b>SubTotal</b>	<b>449</b>	<b>\$4626.00</b>
<b>Fee</b>			
	late Cancellation Fees	0	\$0.00
	No Show Fees	0	\$0.00
	<b>SubTotal</b>	<b>0</b>	<b>\$0.00</b>

## Add-Ons

<b>Total Services</b>	<b>540</b>	<b>\$15276.00</b>
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## Classes

		Quantity	Amount
<b>Low Impact Fitness</b>			
	Barre 360	90	\$0.00
	Chair Fitness	40	\$0.00
	<b>SubTotal</b>	<b>130</b>	<b>\$0.00</b>
<b>Cardio</b>			
	Boxing	177	\$0.00
	Fit Cycle	6	\$0.00
	Interval Cycling	118	\$0.00
	Intro to Cycling	104	\$0.00
	Intro to Kickboxing	196	\$0.00
	Step Cardio & Sculpting	1	\$0.00
	U-JAM Fitness	1	\$0.00
	Zumba	82	\$0.00
	<b>SubTotal</b>	<b>685</b>	<b>\$0.00</b>

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<b>Cardio and Strength</b>			
	Cardio & Strength	14	\$0.00
	HIIT Yoga Fusion	80	\$0.00
	Muay Thai Kickboxing	153	\$0.00
	<b>SubTotal</b>	<b>247</b>	<b>\$0.00</b>
<b>All Levels</b>			
	Cardio & Suspension	37	\$0.00
	STRONG	29	\$0.00
	<b>SubTotal</b>	<b>66</b>	<b>\$0.00</b>
<b>Mind and Body</b>			
	Chair Yoga	53	\$0.00
	Chair Yoga for Stress Relief	105	\$0.00
	Core Flex	53	\$0.00
	Gentle and Restorative Yoga	40	\$0.00
	Gentle Yoga	42	\$0.00
	Gentle Yoga & Sound Healing	3	\$0.00
	Gentle Yoga Flow	62	\$0.00
	Intro to Mat Pilates	63	\$0.00
	Mat Pilates	1	\$15.00
	Power Yoga	85	\$0.00
	Stability Chair Yoga	34	\$0.00
	Sunrise Yoga	18	\$0.00
	Yoga Flow	65	\$0.00
	Yoga Sculpt	86	\$0.00
	Yoga-lates	66	\$0.00
		<b>SubTotal</b>	<b>776</b>
<b>Dance Cardio</b>			
	Dance Fusion	7	\$0.00
	Sassy Zumba	28	\$0.00
	<b>SubTotal</b>	<b>35</b>	<b>\$0.00</b>
<b>Intensity Interval Training</b>			
	Interval Training	49	\$0.00
	TRX Circuit	9	\$0.00
	<b>SubTotal</b>	<b>58</b>	<b>\$0.00</b>

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<b>Strength Focused</b>	Iron Strength (formerly Strength & Conditioning)	186	\$0.00
	L.A.B	1	\$0.00
	Suspension Barre	59	\$0.00
	Suspension Training	55	\$0.00
	TRX Flexibility	76	\$0.00
	<b>SubTotal</b>	<b>377</b>	<b>\$0.00</b>
	<b>PILATES REFORMER - pre-book/pre-purchase required</b>	Pilates Reformer	5
<b>SubTotal</b>		<b>5</b>	<b>\$50.00</b>
<b>Fee</b>	late Cancellation Fees	0	\$0.00
	No Show Fees	0	\$0.00
	<b>SubTotal</b>	<b>0</b>	<b>\$0.00</b>
<b>Total Classes</b>		<b>2379</b>	<b>\$65.00</b>

<b>Products</b>			
		<b>Quantity</b>	<b>Amount</b>
<b>Beverages</b>	20oz. Life WTR	85	\$194.65
	Celcius Peach Mango	44	\$131.56
	Celcius Strawberry Lemonade	28	\$83.72
	Celcius Tropical Vibe	8	\$23.92
	Celicius Kiwi Guava	35	\$104.65
	Celicus ARCTIC VIBE	16	\$47.84
	Celisius COLA	9	\$26.91
	Celsius OASIS VIBE	99	\$296.01
	Celsius Wild Berry	3	\$8.97
	Frappuccino Mocha	2	\$7.00
	Frappuccino Vanilla	16	\$56.00

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<b>Beverages</b>	Gatorade RED	41	\$102.50
	Gatorade Blue	11	\$27.50
	Gatorade PROTIEN BAR Chocolate Chip	4	\$15.96
	Gatorade WATER 1L	12	\$45.00
	Gatorade Water 700	11	\$32.89
	Muscle Milk Intense Vanilla	23	\$126.27
	Muscle Milk Knockout Chocolate	25	\$137.25
	Muscle Milk PLANT CARMEL VANILLA	12	\$65.88
	Muscle Milk PLANT CHOCOLATE	6	\$32.94
	Protein Bars CHOCOLATE CARMEL	1	\$3.99
	Pure Leaf Tea Unsweetened Green Tea	7	\$19.25
	<b>SubTotal</b>	<b>498</b>	<b>\$1590.66</b>
<b>Front Desk Products</b>			
	Boxing Gloves	1	\$35.00
	Boxing hand wraps	4	\$20.00
	<b>SubTotal</b>	<b>5</b>	<b>\$55.00</b>
<b>JAWS Merchandise</b>			
	aluminum water bottle	7	\$35.00
	JAWS tank top- extra large	2	\$29.98
	JAWS crop top extra large	1	\$19.99
	JAWS crop top- medium	3	\$59.97
	JAWS crop top-large	1	\$19.99
	JAWS crop top-small	1	\$19.99
	JAWS RED Sweatshirt 2X-LARGE	1	\$29.99
	JAWS sweatshirt- 2 extra large	4	\$119.96

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JAWS Merchandise			
JAWS Sweatshirt 3XL		1	\$29.99
JAWS Sweatshirt 4XL		1	\$29.99
JAWS sweatshirt- medium		1	\$29.99
JAWS sweatshirt-extra large		2	\$59.98
JAWS sweatshirt-large		2	\$59.98
JAWS sweatshirt-medium		1	\$29.99
JAWS sweatshirt-small		1	\$29.99
JAWS Tank 2XL		2	\$29.98
JAWS tank top- large		2	\$29.98
JAWS tank top-medium		2	\$29.98
JAWS White T-Shirt XL		2	\$14.00
One Day Pass		105	\$525.00
Personal lock		45	\$315.00
Staff JAWS crop top		1	\$14.75
Staff JAWS sweatshirt		4	\$79.00
STAFF JAWS tank top		2	\$22.30
staff sweatshirt		1	\$19.99
towel rental		88	\$88.00
<b>SubTotal</b>		<b>283</b>	<b>\$1772.76</b>
<b>Total Products</b>		<b>786</b>	<b>\$3418.42</b>

Discounts			
		Quantity	Amount
	Benefits Used	1	\$88.00
	Line Item Discounts	0	\$0.00

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	Sale Discounts	9	\$110.24
<b>Total Discount</b>		<b>10</b>	<b>\$198.24</b>

### Adjustments

		Quantity	Amount
	Refunds	87	\$2603.65
	Early Payment Discount	0	\$0.00
	Written Off	0	\$0.00
	Void	54	\$0.00
<b>Total Adjustments</b>		<b>141</b>	<b>\$2603.65</b>

### Miscellaneous

		Amount
	Taxes	244.60
	Service Charges	88.00
	Tips	0.00
<b>Total Miscellaneous</b>		<b>332.60</b>

### Total Sales

		Amount
	Gross Total	\$176062.60
	Net Total	\$172928.11

### Total Payments

		Amount
	Total Due	\$175881.36
	Paid Amount	\$173277.71
	Adjustment	\$2603.65
	Balance Due	\$0.00

#### Calculation Formulas :

**Gross Total** = ( Per Unit Price \* Total Quantities) + Service Charges + Taxes + Tips

**Net Total** = Gross Total Sales - Total Discount Amount - Total Adjustments - Service Charges - Taxes - Tips

**Total Due** = Gross Total - Total Discounts ( This is the sum of all invoices owed and to be paid by your customers )